

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	Fire		MARINE CARGO		MARINE HULL		MARINE TOTAL	
	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid								
Direct	430009	382857	151414	135341	9048	7713	160462	143054
Add: Re-insurance Accepted	79416	87756	1459	800	11312	16400	12771	17200
Less: Commission on Re-insurance Ceded	616740	610667	93719	65611	115272	72673	208991	138284
Net Commission	-107315	-140054	59154	70530	-94912	-48560	-35758	21970
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	253810	387775	115042	136538	4699	7933	119741	144471
Brokers	82698	-4918	35806	-1197	3510	-220	39316	-1417
Corporate Agency	91418	0	532	0	833	0	1365	0
Referral	2083	0	34	0	6	0	40	0
Others (pl. specify)								
TOTAL (B)	430009	382857	151414	135341	9048	7713	160462	143054

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Particulars	Motor OD		Motor TP		Motor Pool		Motor Total	
	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid								
Direct	582497	556931	120284	143613	0	0	702781	700544
Add: Re-insurance Accepted	1372	1016	1170	0	0	0	2542	1016
Less: Commission on Re-insurance Ceded	282025	281305	211246	173960	0	0	493271	455265
Net Commission	301844	276642	-89792	30348	0	0	212052	246295
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	532330	557469	113381	143702	0	0	645711	701171
Brokers	22637	-538	1545	-89	0	0	24182	-627
Corporate Agency	25354	0	5270	0	0	0	30624	0
Referral	2176	0	88	0	0	0	2264	0
Others (pl. specify)								
TOTAL (B)	582497	556931	120284	143613	0	0	702781	700544

Particulars	Workmen compensation		Personal Accident		Aviation		Engineering	
	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid								
Direct	34991	29999	103656	93561	91	165	118785	93707
Add: Re-insurance Accepted	0	0	16000	5466	1454	888	37931	37843
Less: Commission on Re-insurance Ceded	14655	12961	53635	83802	34602	21310	199791	206105
Net Commission	20336	17038	66021	15225	-33057	-20257	-43075	-74555
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	32760	30128	73485	93874	-7	281	75824	94539
Brokers	2102	-129	11577	-313	98	-116	39229	-832
Corporate Agency	119	0	18276	0	0	0	3610	0
Referral	10	0	318	0	0	0	122	0
Others (pl. specify)								
TOTAL (B)	34991	29999	103656	93561	91	165	118785	93707

Particulars	Other Miscellaneous		Liabilities		Health & Hospitalisation		Miscellaneous Total		Grand Total	
	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid										
Direct	591214	545576	28765	28660	493659	425820	2073942	1918032	2664413	2443943
Add: Re-insurance Accepted	9446	22967	2148	94	0	0	69521	68274	161708	173230
Less: Commission on Re-insurance Ceded	289208	260034	4978	9343	232626	179630	1322766	1228450	2148497	1977401
Net Commission	311452	308509	25935	19411	261033	246190	820697	757856	677624	639772
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:										
Agents	432531	545331	19112	29183	390868	428747	1670284	1923254	2043835	2455500
Brokers	35246	245	8116	-523	83319	-2927	203869	-5222	325883	-11557
Corporate Agency	116049	0	1530	0	19326	0	189534	0	282317	0
Referral	7388	0	7	0	146	0	10255	0	12378	0
Others (pl. specify)										
TOTAL (B)	591214	545576	28765	28660	493659	425820	2073942	1918032	2664413	2443943